

GRANT FUNDED AREAS	BUSINESS FOCUS AREAS														
	Acquisitions	Business Tools	Client Relationships	Coaching & Guidance	Financial Management	Hiring	Marketing	Mergers	Pricing	Retention	Risk Management	Sales	Strategies	Succession	Tactics
Learn to Love Networking												●			●
Listening Builds Relationships			●								●	●			
Listening Builds Relationships Refresher			●								●	●			
Ongoing Support: Service/Market Analysis & Business Support 12 Sessions	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Ongoing Support: Service/Market Analysis & Business Support 6 Sessions		●	●	●	●	●	●	●	●	●	●	●	●	●	●
Profitability Culture Business Learning Relationships		●	●	●	●				●		●		●		●
Strategic Planning: Aligning to Win with High Demand Services 2 Alternatives	●	●	●		●	●	●	●	●	●	●	●	●	●	
Business Planning: Your Winning Annual Playbook 2 Alternatives		●	●		●	●	●		●	●	●	●		●	●